



GARAGE SALE

**SERVES:
POOR**

**TIME:
MAR / APR**

PRESENTING THE NEED TO MY TEAM

- How many things do you have in your room that you really no longer use? Tonight, when you are home, look at each and everything you have and set aside things you haven't used in over a month or two. How much is there?
- Do you have clothes that you outgrew or no longer wear?
- What about your family? Do they have an excess of stuff that they no longer need? Especially in their basement, garage or shed?
- There are lots of people in need that can be helped by collecting all of these items.
- Almost every city has a local charities in need of items and funds to help them keep going. There are battered women's shelters, homeless shelters, soup kitchens, halfway houses for work release programs, etc. Some Catholic organizations help support local needs such as Catholic Charities, St. Vincent DePaul, etc.
- How can you help your family rid themselves of excess, while at the same time helping others in need?



**HOW MUCH STUFF DO WE OWN
THAT WE NO LONGER NEED?**

OUR CALL TO SERVE

Let's plan a big Garage Sale this spring to help those in need!

PROJECT OVERVIEW

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WEEK	STEPS	QUESTION OF THE WEEK
1	<p>Decide: This project can be as big or small as you choose. Decide this week where and how you want to proceed. Some options are:</p> <ol style="list-style-type: none"> 1. Have a garage sale at your parish where your group meets. Organize it so people drop things off, then promote it in the local papers and by using signs the week prior. 2. Collect donated items to give directly to an organization such as Catholic Charities or St. Vincent De Paul, or a local shelter, etc. 3. Have a multi-family garage sale at one of the homes of a member. All families drop off their items, and all sales go to support a local charity for the poor in need. Boys take turns working the sale. 	XXXX
2	<p>Plan: Obtain permissions this week from the pastor or a dad or dads. If you plan to simply collect items from families to take to an organization, try using the parish for drop-offs, then some dads to organize and haul the items to the organization.</p>	XXXX
3	<p>Being promoting: No matter what option you chose, begin designing a flyer and promotions this week.</p>	XXXX
4	<p>Promote: Far and wide – include the “who” or organization you will help benefit.</p>	XXXX

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WEEK	STEPS	QUESTION OF THE WEEK
5	Promote: Continue to promote this week. Track how many families are able to help and participate.	XXXX
6	Collect: Begin collecting this week at the parish or someone's home. You could organize in advance some dads to help with trucks / vans and plan a pickup route for those families that would like to donate their items. (especially furniture)	XXXX
7	Organize: Begin organizing and sorting all of the items that you will either donate or sell for funds to donate. If selling, begin pricing the items, but remember to promote that people will be giving donations rather than purchasing. People are willing to give more for a good cause. Plan: Make sure to plan any transportation of items this week with the dads for logistics.	XXXX
8	SELL / DELIVER: The boys all need to participate this week, whether they will be dropping off items to an organization, or actually selling the items to raise funds for those in need.	Service Project: There is a short Gospel Reflection to help motivate the boys for this apostolic project.

PROJECT OVERVIEW

TACTICS BY AREAS

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LOCATION

- The boys should try to do this at their own parish where the Conquest group is located. Obtain the pastors permission before planning.
- A members home, garage and yard could be used, just make sure to obtain permissions before planning the location.
- Ideally the drop-off location and sale location should be the same place to avoid logistical problems of having to move the items to sell.

PROVISIONS

- Trucks / Vans: Unless you schedule drop-offs, trucks and vans will be needed to pickup and transport. Another option (especially if people want to donate large furniture) is to rent a U-haul / Budget truck for a day. Most rental places will give a discount to non-profits / church groups.
- Space: A large area for collecting, sorting, and pricing items.
- Price stickers: These can be purchased just about anywhere in advance.
- Flyers: Distributed in the parish bulletin, ad in the bulletin or after weekend Masses by the boys.
- Signs: Can be made and placed near location up to a week in advance. Signage for donations / drop-offs and signage for the actual sale itself (include date and times)
- Change: Money for change should be available with lots of small bills and coins.

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TACTICS BY AREAS



RESPONSIBILITIES

- One member needs to work with the pastor (parish) or dad (home) where the garage sale will take place.
- One member needs to make a flyer to promote both drop-off and sale – provide for the parish bulletin, local papers, etc.
- One member needs to work with the organization that you choose to support – either by donating the items directly, or funds from the garage sale.
- One member needs to be in charge of the money – including ensuring there is small bills and coins for change at the start of the sale.
- One member needs to bring pricing stickers and markers
- One member needs to work with the dads for logistics / transportation

CONTACTS

- Pastor: The pastor needs to provide permission prior to planning this project if on the parish grounds. He should also be supportive and agree with the organization you would like to help with this project. He may suggest one, which you should support if possible.
- Families: At the bare minimum, all Conquest members' families should participate, but the ideal is to promote to all the people in the parish, and even those outside the parish by advertising with signs and in the local paper.
- People who donate or buy: These people should see this as a good project to support the poor. It is not just another random garage sale for people to drop off their junk, and for people to buy cheap stuff. It is for a good cause, and each person the boys talk to should be aware of this. The boys should thank them for coming and giving.

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DEBRIEFING

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SPECIAL OPS

- People that drop-off may see this garage sale as an opportunity to get rid of all their junk – worthless things that shouldn't really be resold. Have a dad or two help with this problem, and be available to turn away items that are completely worn or useless in a charitable way.
- You should have a plan in place well in advance to drop off items that do not sell to a charitable organization.
- The last hours of the sale, you can start to discount items in order to not be left with them.
- The last hour, you may want to offer many items for free, but remember not to give away good items that could be used as a donation to a charitable organization.

CONTINGENCY PLAN



- Even having a garage sale at a members home with just a few families participating is better than not doing a spring apostolic project at all.
- You could make a flyer, drive through a few neighborhoods locally, to promote that you are collecting items for a charitable organization, and will be back on a certain date next week to pick items up. You then go back the next week, house to house and see if anyone has anything they would like to donate. Dads will need to help plan logistics and transportation.

GARAGE SALE



ROLL CALL

ORGANIZING THE TEAM

NAME	PHONE	EMAIL
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PROJECT NOTES:

